## Message Text

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PAGE 01 STATE 129028 ORIGIN EB-07

INFO OCT-01 EA-09 ISO-00 STR-04 COME-00 TRSE-00 CIAE-00 INR-07 NSAE-00 /028 R

DRAFTED BY EB/OT/STA:TO'HERRON:MH APPROVED BY EB/OT/STA:JSSPIRO EB/ITP:WBARRACLOUGH EA/J:DSMITH STR:SFALKEN

-----041814Z 069364 /46

R 040004Z JUN 77 FM SECSTATE WASHDC TO AMEMBASSY TOKYO

UNCLAS STATE 129028

E.O. 11652: N/A

TAGS: ETRD, JA

SUBJECT: U.S. IMPORTS OF JAPANESE COLOR TELEVISION RECEIVERS

- 1. LATEST GOJ EXPORT STATISTICS SHOW 255,600 COLOR TELEVISION SETS WERE EXPORTED TO U.S. IN APRIL. THIS FIGURE HAS BEEN WIDELY REPORTED IN U.S. PRESS. TOTAL FOR FIRST FOUR MONTHS NOW STANDS AROUND 757,000 SETS. IF SHIPMENTS IN MAY AND JUNE ARE AT SAME RATE AS IN EARLIER MONTHS, SIX MONTH TOTAL WILL BE WELL OVER ONE MILLION SETS.
- 2. DURING NEGOTIATIONS LEADING TO OMA WITH JAPANESE, AMBASSADOR STRAUSS AGREED TO JAPANESE REQUEST TO ALLOW OMA PERIOD TO BEGIN JULY 1, 1977, INSTEAD OF JUNE 1, WHICH U.S. SIDE HAD ORIGINALLY SOUGHT, ON STRENGTH OF JAPANESE ASSURANCES THAT COLOR TELEVISION EXPORTS TO U.S. UNCLASSIFIED

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DURING FIRST HALF OF 1977 WOULD NOT EXCEED ONE MILLION SETS. ALTHOUGH THIS COMMITMENT WAS NOT INCLUDED IN WRITTEN PROVISIONS OF U.S.-JAPANESE AGREEMENT, IT IS AN IMPORTANT ELEMENT IN THE PACKAGE AND IS WELL-KNOWN IN INDUSTRY, LABOR, CONGRESSIONAL, AND MEDIA CIRCLES IN U.S. AT HIS PRESS CONFERENCE AFTER SIGNING OMA WITH AMBASSADOR TOGO MAY 20, AMBASSADOR STRAUSS STATED THAT JAPANESE HAD

ASSURED HIM THAT SHIPMENTS IN FIRST SIX MONTHS OF 1977 WOULD NOT EXCEED ONE MILLION SETS.

3. EMBASSY SHOULD APPROACH MITI AT APPROPRIATE LEVEL TO EXPRESS OUR CONCERN OVER RATE OF SHIPMENTS IN FIRST FOUR MONTHS, PARTICULARLY APRIL, AND TO SEEK CONFIRMATION THAT EXPORTS OF COLOR TELEVISION SETS TO U.S. WILL NOT EXCEED ONE MILLION DURING FIRST HALF OF YEAR. CHRISTOPHER

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## Message Attributes

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